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The impact of individual differences on network relations

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Stellingen

Propositions to accompany the dissertation

The Impact of Individual Differences on Network Relations

Social Exclusion and Inequality in Productive Exchange and Coordination Games

By Manuel Muñoz-Herrera

1. Explaining social exclusion and inequality is a prevailing puzzle in the social sciences (Chapters 2 to 5)
2. In collaborative networks, specialists are most productive when focusing on a single collaboration at a time, whereas generalists are more productive when investing in multiple projects (Chapter 2)
3. When individuals can freely choose their partners in collaborative work, this may result in specialists excluding generalists from collaborative exchanges (Chapter 2)
4. In collaborative networks it is very difficult to establish fruitful and lasting relationships. But if there is an outcome where every pair of individuals is happy with their results, they will aim for this outcome and it will lead to lasting relationships (Chapter 3)
5. In collaborative networks, reciprocity helps individuals sustain their relationships with their partners even when new exchange opportunities arise (Chapter 3)
6. Exchange partners may have different preferences when coordinating their behavior. To choose what they like individuals need less support from others than to choose what they dislike (Chapter 4)
7. When two interacting groups have different preferences about a preferred course of action, individuals are most likely to receive support for doing what they like if the groups are of similar size (Chapter 4)
8. In coordination games, if the individuals in the minority choose what the majority likes, they can all integrate and benefit from each other's relationships (Chapter 5)
9. In coordination games, if individuals consider it is more important to choose what they prefer than to benefit from all possible relationships they can have, it is likely that the majority excludes the minority (Chapter 5)
10. Para qué zapatos si no hay casa? (La Vendedora de Rosas, Victor Gaviria)